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## Tideland appoints DSS Marine Incorporated master distributor for the Canadian market.

**2 May 2014**

Tideland Signal Corporation (Tideland) has appointed DSS Marine Incorporated (DSS) as the master distributor for the Canadian market. Effective immediately, DSS will distribute, support sales and provide service of Tideland products to all Canadian customers through four (4) locations across the country.

With the appointment of DSS, Tideland expands its reach in providing the highest quality of aids to navigation to the world. Matt Scheuing, CEO of Tideland, confirmed the selection of DSS, and stated, “We are very happy to have DSS join the Tideland team of international distributors. The addition of DSS and their Canadian locations significantly expands our coverage, and enhances the quality of service and support to our Canadian customers”. He added, “DSS is a recognized



DSS Marine Incorporated (DSS), headquartered in a newly renovated facility in Dartmouth, Nova Scotia.

leader in the supply of safety equipment to the marine industry in Canada, and we look forward to working together to serve this important market”.

DSS is a Canadian owned company involved in the business of importation, distribution and service of marine, environmental response and military equipment and supplies throughout Canada. The company is headquartered in a newly renovated facility, in Dartmouth, Nova Scotia, and also operates regional sales and service facilities in Newfoundland, Quebec, and British Columbia. “DSS is very



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pleased to have been appointed Tideland’s master distributor for Canada”, says Darren Trites, President of DSS. “We have almost twenty (20) years of experience working with Coast Guards, Navies, Port Authorities and Offshore oil and gas, and see this partnership with Tideland, as a natural step in the ongoing development of our company”. Looking to the future, he added, “We intend to bring a world class level of service and support to our new Canadian customers”.

For additional information regarding Tideland Signal Corporation, Aids to Navigation, VTS and AIS solutions, please contact us at:

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*Founded in 1954, Tideland Signal (Tideland) delivers world leading Aids to Navigation solutions, products, services and customer care, with innovation, safety and compliance at the core of our mission. This mission is accomplished with offices in the USA, UK, Singapore, Dubai and Canada. Tideland’s customer base includes Coast Guards, Navies, Ports and Harbours, Offshore Oil and Gas companies, and marine authorities.*

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